## PARTNER PROGRAM

C3 Solutions



Dear Partners and Customers!

This program has been designed with due regard to the best world's practice for convenient use in day-to-day operations. It is based on our main principles:

- Simplicity;
- Openness;
- Fairness.

We guarantee strict compliance with the established rules.

We classify IT market participants into four categories

- Experts include individuals, IT community members,
- Partners include legal entities purchasing C3 Solutions's products for their use for business purposes (resale, service provision, etc.),
- Technology Partners include legal entities involved into joint development or using C3 Solutions's products for designing own solutions,
- End Users include legal entities purchasing C3 Solutions's products for own consumption.

For maximum convenience of consumers of our products, regardless of their location, we implement our solutions via partner network restricting our direct interaction with end users.

Any company having stable financial position, being interested in development and promotion of the Russian technology may become a C3 Solutions partner.

## **C3** Solutions



Convenient tools are the key success factors: Open price list with fixed prices in rubles



System of partner levels and discounts allowing for offering C3 Solutions's products under the competitive terms and conditions



Support of partners in projects by way of transaction protection

## System of partner levels and discounts of C3 Solutions:

Partner Level	None	Official Partner	Technology Partner
Logo	-	ř	
Minimum number of transactions in order to reach the level	0	1	0
Certified experts on the staff	0-1	2 or more	2 or more
Available discount level	0%	standard, project	Technology Partner discount
Access to information material	no	yes	yes
Advance training	no	yes	yes